



The End of Advertising As We Know It



"forecasting greater disruption for the advertising industry in the next five years than occurred in the previous 50"

Who is Online?

Pew Internet & American Life Project

- 70% of American adults
- 93% of American teens ages 12 to 17
- · 87% of all parents
- 68% of online Americans have broadband
- 7% of teens do not use the internet

Getting Your Message Out

- Facebook > email
- 24 hour news cycle
- Don't need the media anymore
- Companies learning to let go control & let users in

Katie Paine's session at Executing Social Media in Atlanta 11/14/07

Getting Your Message Out

- Google has replaced dictionaries, the thesaurus, encyclopedias and yellow pages
- Measurement is easy analytics rule
- Size no longer matters it's who you reach

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Social Network Sites

allow individuals to:

- 1. construct a public or semi-public profile within a bounded system,
- 2. articulate a list of other users with whom they share a connection, and
- 3. view and traverse their list of connections and those made by others within the system.

boyd, d. m., & Ellison, N. B. (2007). Social network sites: Definition, history, and scholarship. Journal of Computer-Mediated Communication, 13(1), article 11.























































